

## Message Text

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ACTION EUR-12

INFO OCT-01 IO-13 ISO-00 CIAE-00 DODE-00 PM-04 H-01 INR-07  
L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06  
ACDA-07 TRSE-00 SAJ-01 CU-02 AID-05 EB-08 STR-04  
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R 241226Z FEB 77  
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TO SECSTATE WASHDC 4482  
INFO AMEMBASSY BELGRADE  
AMEMBASSY BERLIN  
USMISSION BERLIN UNN  
AMEMBASSY BUCHAREST  
AMEMBASSY BUDAPEST  
USMISSION GENEVA  
USMISSION NATO  
AMEMBASSY PRAGUE  
AMEMBASSY SOFIA  
AMEMBASSY WARSAW

C O N F I D E N T I A L MOSCOW 2542

E.O. 11652: GDS  
TAGS: ETRD, UR, CSCE  
SUBJECT: SOVIET FOREIGN TRADE AND CSCE

SUMMARY: DEPUTY MINISTER OF FOREIGN TRADE MANZHULO, IN FEB 19  
IZVESTIA INTERVIEW, LINKS SOVIET PERFORMANCE IN FOREIGN  
TRADE FIELD TO SOVIET COMPLIANCE WITH TERMS OF HELSINKI  
FINAL ACT. IN EFFECT, MANZHULO PRESENTS TREMENDOUS GROWTH  
IN SOVIET TRADE WITH THE WEST AS PROOF OF GOOD SOVIET  
RECORD ON BASKET 11 ITEMS. DEALING ONLY IN GENERALITIES, HE  
AVOIDS DISCUSSING SPECIFIC OBLIGATIONS CONTAINED IN THIS  
PARTICULAR BASKET. SOVIET APPROACH SEEMS TO BE TO USE  
FOREIGN TRADE TO BUILD CASE FOR SOVIET COMPLIANCE WITH FINAL  
ACT. END SUMMARY.  
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1. BEGIN UNCLASSIFIED. IN LENGTHY INTERVIEW SOVIET DEPUTY MINISTER  
OF FOREIGN TRADE A. N. MANZHULO CITES SUCH FACTORS AS SUBSTANTIAL  
INCREASE IN TRADE WITH WEST SINCE 1974, LARGE NUMBER OF  
FOREIGN EXHIBITS IN USSR, THE 'ALMOST' 180 FOREIGN FIRMS  
WITH MOSCOW OFFICES, THE INCREASING NUMBER OF 'COMPENSATION'  
DEALS AND OF SOVIET MIXED FIRMS ABROAD AS EVIDENCE OF

SOVIET COMPLIANCE IN TRADE FIELD WITH LETTER AND SPIRIT OF HELSINKI FINAL ACT. WHEREAS SOVIET UNION STANDS FOR FULL COMPLIANCE WITH OBLIGATIONS OF FINAL ACT, HE STATES OTHER COUNTRIES HAVE NOT FULLY COMPLIED. DUTCH AND US ARE TWO COUNTRIES CITED FOR NON-COMPLIANCE WITH CERTAIN OBLIGATIONS. MANZHULO RECITES STANDARD SOVIET REJECTION OF ALL ATTEMPTS TO EXERT PRESSURE ON THEM TO LIVE BY RULES INCOMPATIBLE WITH 'SOCIALIST DEMOCRACY' AND ALSO MAKES PLUG FOR BREZHNEV EUROPEAN CONFERENCES PROPOSALS. END UNCLASSIFIED

2. BEGIN CONFIDENTIAL. COMMENT. INTERVIEW GIVES MANZHULO OPPORTUNITY TO PRESENT SOVIET RECORD ON COMPLIANCE WITH BASKET 11 IN POSITIVE LIGHT, THUS PROVIDING BASE FROM WHICH TO REFUTE ANY WESTERN COMPLAINTS WHICH MIGHT ARISE AT BELGRADE IN THIS AREA. WITHOUT MENTIONING THE FORTHCOMING CSCE FOLLOW-UP CONFERENCE AT BELGRADE, THE ARTICLE ALSO SERVES TO WARN THE WEST THAT SOVIETS CANNOT BE EXPECTED TO STAY ON THE DEFENSIVE ABOUT RESTRAINTS ON TRADE.

3. ALTHOUGH THE SOVIETS SEEM TO BE SAYING THAT THE IMPRESSIVE GROWTH IN SOVIET FOREIGN TRADE WITH THE WEST SPEAKS FOR ITSELF AS FAR AS HELSINKI FINAL ACT IS CONCERNED, MUCH OF THIS WOULD PROBABLY HAVE OCCURRED WITHOUT HELSINKI. THE SOVIETS ARE MERELY ATTEMPTING TO ATTRIBUTE AS MUCH AS THEY CAN TO THE RESULTS OF HELSINKI BASKET 11 WHETHER JUSTIFIED OR NOT. ILLUSTRATIVE OF THIS IS REPORT OF FRENCH COLLEAGUE THAT SOVIETS ATTEMPTED TO INSERT IN COMMUNIQUE OF MOST RECENT MEETING OF FRENCH-SOVIET 'PETITE COMMISSION' A SENTENCE ATTRIBUTING RESULTS OF ITS WORK TO CSCE. (FRENCH REJECTED THIS CONFIDENTIAL

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MANEUVER, STATING THAT COMMISSION ANTECEDED HELSINKI BY MORE THAN 10 YEAR.) AND ALTHOUGH SOVIETS ARE VERY HAPPY TO INCLUDE GENERAL REFERENCES TO CSCE FINAL ACT IN TRADE PROTOCOLS WITH WESTERN COUNTRIES, THEY SEEM LESS ENTHUSIASTIC ABOUT REFERENCES TO SPECIFIC ARTICLES. SWEDES HAVE TOLD US THAT SOVIETS AT FIRST RESISTED - BUT FINALLY ACCEDED TO - SWEDISH INSISTENCE THAT TEXT OF BASKET 11 ARTICLES BE INCLUDED IN LATEST SOVIET-SWEDISH TRADE PROTOCOL. END CONFIDENTIAL.

TOON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN TRADE, COLLECTIVE SECURITY AGREEMENTS, BASKET II  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Review Markings:**  
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